

SailingEurope Charter Pricelist 2020

All prices are in EUR per week.

Boat name	Boat type	Year of built	Cabins / berths	21.03.-25.04. 03.10.-24.10.	25.04.-16.05.	16.05.-23.05. 19.09.-03.10.	23.05.-06.06.	06.06.-20.06. 12.09.-19.09.	22.08.-12.09.	20.06.-04.07. 15.08.-22.08.	04.07.-15.08.
Samogon	Lagoon 450 F	2019	4/ 8+2+1	2.500	3.500	4.500	6.000	7.400	8.700	9.100	10.500
Madagascar	Lagoon 450	2012/sails 2019	4/8+2+1	2.000	2.800	3.600	4.800	5.900	6.500	7.500	7.980
Galapagos	Lagoon 42	2017	4/8+2+1	2.200	2.900	3.900	4.700	5.600	6.600	6.500	7.500
Greenland	Lagoon 400	2012/sails 2019	4/8+2+2	1.700	2.000	2.800	3.400	4.600	5.300	5.200	6.200
NEW ---	Oceanis 46.1	2019	5/10+2	2.300	2.400	3.200	3.800	4.200	4.500	4.800	5.200
Mississippi	Oceanis 50 Family	2012/sails 2019	5/10+2	1.700	1.900	2.600	3.200	3.600	4.100	4.600	4.700
Ganges	Oceanis 50 Family	2012/sails 2019	5/10+2	1.700	1.900	2.600	3.200	3.600	4.100	4.600	4.700
Orinoco	Beneteau Cyclades 50.5	2007/sails 2017	5/10+2	1.600	1.600	2.300	2.400	2.900	3.400	3.800	4.200
Odessa	Sun Odyssey 449	2018	4/8+2	1.400	1.800	2.400	2.600	3.000	3.400	3.600	4.000
Port Royal	Sun Odyssey 449	2018	4/8+2	1.400	1.800	2.400	2.600	3.000	3.400	3.600	4.000
Tortuga	Sun Odyssey 449	2018	4/8+2	1.400	1.800	2.400	2.600	3.000	3.400	3.600	4.000
Himalaya	Beneteau Cyclades 43.4	2007/sails 2017	4/8+2	1.100	1.300	1.700	1.700	1.900	2.350	2.500	2.800
Niagara	Beneteau Cyclades 43.4	2007/sails 2016	4/8+2	1.100	1.300	1.700	1.700	1.900	2.350	2.500	2.800
Tigris	Beneteau Cyclades 43.4	2007/sails 2017	4/8+2	1.100	1.300	1.700	1.700	1.900	2.350	2.500	2.800
Goa	Beneteau Oceanis 41.1	2019	3/6+2	1.300	1.600	2.100	2.700	3.100	3.100	3.200	3.500
Pharos	Beneteau Cyclades 39.3	2007/sails 2016	3/6+2	900	900	1.200	1.400	1.600	1.850	2.100	2.300
Sahara	Beneteau Cyclades 39.3	2007/sails 2016	3/6+2	900	900	1.200	1.400	1.600	1.850	2.100	2.300
Patagonia	Beneteau Cyclades 39.3	2007/sails 2017	3/6+2	900	900	1.200	1.400	1.600	1.850	2.100	2.300
Alaska	Beneteau Cyclades 39.3	2007/sails 2017	3/6+2	900	900	1.200	1.400	1.600	1.850	2.100	2.300
Siberia	Sun Odyssey 349	2015	3/6+2	900	900	1.200	1.400	1.600	1.900	2.100	2.300
Panonia	Sun Odyssey 349	2015	3/6+2	900	1.000	1.200	1.500	1.700	1.900	2.200	2.300

We are dedicated to provide high quality of service to our clients. Insurance by: Generali. Prices include VAT for accommodation on the yacht. However, should the relevant VAT rate be increased by law prior to beginning of charter, the Client shall be charged the VAT difference.

Main base: Rogac (Split)

Alternative bases: Dubrovnik and Kaštela

(Bookings at alternative bases are subject to Boat Transfer fee according to the table below + daily berth in alternative base)

Charter Pack / Boat transfer fee / One-way fee

Boat model	Charter pack*	One-way fee**
Lagoon 450 F	230	900
Lagoon 450	230	900
Lagoon 42	230	800
Lagoon 400	220	700
Oceanis 50 Family	190	500
Beneteau Cyclades 50.5	190	500
Oceanis 46.1	190	500
Sun Odyssey 449	180	500
Beneteau Cyclades 43.4	180	380
Beneteau Oceanis 41.1	150	350
Beneteau Cyclades 39.3	150	350
Sun Odyssey 349	150	350

*Charter Pack includes: Final cleaning, Wi-Fi (50 GB), parking in Marina Rogac, bed linen, the basic package for the toilets and the kitchen (one small towel, 1 roll of toilet paper per bathroom, a package for the toilets and the kitchen (one small towel, 1 roll of toilet paper per bathroom, a dishwashing liquid, kitchen sponge, kitchen cloths, a gas bottle for the kitchen).

**daily berths at alternative bases are paid extra

Included in the price:

VHF, GPS with plotter, dinghy, bimini top, spray hood, hot water, kitchen utensils, etc.

Extras (on request):

Skipper: 150 EUR per day + food

Hostess: 120 EUR per day + food

Cook: 150 EUR per day + food

Outboard engine: 80 EUR per week

Safety net: 60 EUR per booking

Gennaker: 150 EUR per week (refundable deposit: 300 EUR)

SUP - Stand up Paddle: 100 EUR per week

Kayak: 100 EUR per week

Snorkeling: 10 EUR per week (all catamarans are equipped with 4 sets for free)

Fee for pets: 80 EUR per pet per booking

Extra towels set: 5 EUR per person per week

Extra cleaning: offer and price on request

Earlier check-in / from 1 pm (on request):

• sailboats 35'-45' = 120 EUR

• sailboats 50' + and catamarans = 180 EUR

Speedboat transfer (1-4 persons): 170 EUR one-way

Speedboat transfer (5-11 persons): 200 EUR one-way

Speedboat transfer (1-12 persons, hardtop): 290 EUR one-way

Permit for Italian waters

(only for Sun Odyssey 449 Port Royal): 150 EUR per booking

Check in: Saturday, 17:00h

Check out: Saturday, 08:00h

(Obligatory return to the marina is on Friday until 18:00)

Payment conditions:

50% upon booking

50% 4 weeks prior to the charter

Standard Discounts**:

- **5%** for 2 weeks charter
- **10%** 3 or more weeks charter
- **8%** repeated client
- **10%** early booking valid till 31 December 2019 – for newer catamarans (Galapagos and Samogon)
- **10%** early booking valid till 31 December 2019 – for new sailing yachts built in 2019 and 2020
- **15%** early booking valid till 31 December 2019 – for catamarans built in 2012 (Madagascar and Greenland)
- **20%** early booking valid till 31 December 2019 – for the rest of the fleet built in 2018 and before
- Agency Discount upon agreement

Safety deposit and deposit waiver:

Boat Model	Original Safety Deposit (refundable)*	Deposit Waiver Fee (non-refundable)**	New Smaller Safety Deposit (refundable)**
Lagoon 450 F	3,500 €	300 €	400 €
Lagoon 450	3,500 €	300 €	400 €
Lagoon 42	3,000 €	300 €	400 €
Lagoon 400	2,700 €	270 €	300 €
Oceanis 50 Family	2,500 €	250 €	300 €
Beneteau Cyclades 50.5	2,500 €	250 €	300 €
Oceanis 46.1	2,500 €	250 €	300 €
Sun Odyssey 449	1,500 €	170 €	200 €
Beneteau Cyclades 43.4	1,500 €	170 €	200 €
Beneteau Oceanis 41.1	1,500 €	170 €	200 €
Beneteau Cyclades 39.3	1,500 €	170 €	200 €
Sun Odyssey 349	1,500 €	170 €	200 €

** The above stated discounts are valid at the time of forming the yearly pricelist. Actual discounts and promotions can vary during the course of the year.

IMPORTANT NOTICE: Any price from this Pricelist can be subject to individual discounts approved by SailingEurope Charter in each particular case, depending on booking situation and other relevant business circumstances at the given moment.

www.sailingeuropecharter.com

Not for reproduction, publication or distribution without the prior written consent of the author: SailingEurope.