

# Pricelist 2020

All prices are in EUR per week.

| Boat name          | Boat type              | Year of built   | Cabins / berths | 21.03.-25.04.<br>03.10.-24.10. | 25.04.-16.05. | 16.05.-23.05.<br>19.09.-03.10. | 23.05.-06.06. | 06.06.-20.06.<br>12.09.-19.09. | 22.08.-12.09. | 20.06.-04.07.<br>15.08.-22.08. | 04.07.-15.08. |
|--------------------|------------------------|-----------------|-----------------|--------------------------------|---------------|--------------------------------|---------------|--------------------------------|---------------|--------------------------------|---------------|
| Samogon            | Lagoon 450 F           | 2019            | 4/ 8+2+1        | 2.500                          | 3.500         | 4.500                          | 6.000         | 7.400                          | 8.700         | 9.100                          | 10.500        |
| Madagascar         | Lagoon 450             | 2012/sails 2019 | 4/8+2+1         | 2.000                          | 2.800         | 3.600                          | 4.800         | 5.900                          | 6.500         | 7.500                          | 7.980         |
| Galapagos          | Lagoon 42              | 2017            | 4/8+2+1         | 2.200                          | 2.900         | 3.900                          | 4.700         | 5.600                          | 6.600         | 6.500                          | 7.500         |
| Greenland          | Lagoon 400             | 2012/sails 2019 | 4/8+2+2         | 1.700                          | 2.000         | 2.800                          | 3.400         | 4.600                          | 5.300         | 5.200                          | 6.200         |
| <b>NEW</b> Everest | Oceanis 46.1           | 2020            | 5/10+2          | 2.300                          | 2.400         | 3.200                          | 3.800         | 4.200                          | 4.500         | 4.800                          | 5.200         |
| Mississippi        | Oceanis 50 Family      | 2012/sails 2019 | 5/10+2          | 1.700                          | 1.900         | 2.600                          | 3.200         | 3.600                          | 4.100         | 4.600                          | 4.700         |
| Ganges             | Oceanis 50 Family      | 2012/sails 2019 | 5/10+2          | 1.700                          | 1.900         | 2.600                          | 3.200         | 3.600                          | 4.100         | 4.600                          | 4.700         |
| Orinoco            | Beneteau Cyclades 50.5 | 2007/sails 2017 | 5/10+2          | 1.600                          | 1.600         | 2.300                          | 2.400         | 2.900                          | 3.400         | 3.800                          | 4.200         |
| Odessa             | Sun Odyssey 449        | 2018            | 4/8+2           | 1.400                          | 1.800         | 2.400                          | 2.600         | 3.000                          | 3.400         | 3.600                          | 4.000         |
| Port Royal         | Sun Odyssey 449        | 2018            | 4/8+2           | 1.400                          | 1.800         | 2.400                          | 2.600         | 3.000                          | 3.400         | 3.600                          | 4.000         |
| Tortuga            | Sun Odyssey 449        | 2018            | 4/8+2           | 1.400                          | 1.800         | 2.400                          | 2.600         | 3.000                          | 3.400         | 3.600                          | 4.000         |
| Himalaya           | Beneteau Cyclades 43.4 | 2007/sails 2017 | 4/8+2           | 1.100                          | 1.300         | 1.700                          | 1.700         | 1.900                          | 2.350         | 2.500                          | 2.800         |
| Niagara            | Beneteau Cyclades 43.4 | 2007/sails 2016 | 4/8+2           | 1.100                          | 1.300         | 1.700                          | 1.700         | 1.900                          | 2.350         | 2.500                          | 2.800         |
| Tigris             | Beneteau Cyclades 43.4 | 2007/sails 2017 | 4/8+2           | 1.100                          | 1.300         | 1.700                          | 1.700         | 1.900                          | 2.350         | 2.500                          | 2.800         |
| Goa                | Beneteau Oceanis 41.1  | 2019            | 3/6+2           | 1.300                          | 1.600         | 2.100                          | 2.700         | 3.100                          | 3.100         | 3.200                          | 3.500         |
| Pharos             | Beneteau Cyclades 39.3 | 2007/sails 2016 | 3/6+2           | 900                            | 900           | 1.200                          | 1.400         | 1.600                          | 1.850         | 2.100                          | 2.300         |
| Sahara             | Beneteau Cyclades 39.3 | 2007/sails 2016 | 3/6+2           | 900                            | 900           | 1.200                          | 1.400         | 1.600                          | 1.850         | 2.100                          | 2.300         |
| Patagonia          | Beneteau Cyclades 39.3 | 2007/sails 2017 | 3/6+2           | 900                            | 900           | 1.200                          | 1.400         | 1.600                          | 1.850         | 2.100                          | 2.300         |
| Alaska             | Beneteau Cyclades 39.3 | 2007/sails 2017 | 3/6+2           | 900                            | 900           | 1.200                          | 1.400         | 1.600                          | 1.850         | 2.100                          | 2.300         |
| Siberia            | Sun Odyssey 349        | 2015            | 3/6+2           | 900                            | 900           | 1.200                          | 1.400         | 1.600                          | 1.900         | 2.100                          | 2.300         |

We are dedicated to provide high quality of service to our clients. Insurance by: Generali. Prices include VAT for accommodation on the yacht. However, should the relevant VAT rate be increased by law prior to beginning of charter, the Client shall be charged the VAT difference.

## Main base: Rogac (Split)

### Alternative bases: Dubrovnik and Kaštela

(Bookings at alternative bases are subject to Boat Transfer fee according to the table below + daily berth in alternative base)

## Charter Pack / Boat transfer fee / One-way fee

| Boat model             | Charter pack* | One-way fee** |
|------------------------|---------------|---------------|
| Lagoon 450 F           | 230           | 900           |
| Lagoon 450             | 230           | 900           |
| Lagoon 42              | 230           | 800           |
| Lagoon 400             | 220           | 700           |
| Oceanis 50 Family      | 190           | 500           |
| Beneteau Cyclades 50.5 | 190           | 500           |
| Oceanis 46.1           | 190           | 500           |
| Sun Odyssey 449        | 180           | 500           |
| Beneteau Cyclades 43.4 | 180           | 380           |
| Beneteau Oceanis 41.1  | 150           | 350           |
| Beneteau Cyclades 39.3 | 150           | 350           |
| Sun Odyssey 349        | 150           | 350           |

\*Charter Pack includes: Final cleaning, Wi-Fi (50 GB), parking in Marina Rogac, bed linen, the basic package for the toilets and the kitchen (one small towel, 1 roll of toilet paper per bathroom, a package for the toilets and the kitchen (one small towel, 1 roll of toilet paper per bathroom, a dishwashing liquid, kitchen sponge, kitchen cloths, a gas bottle for the kitchen).

\*\*daily berths at alternative bases are paid extra

## Included in the price:

VHF, GPS with plotter, dinghy, bimini top, spray hood, hot water, kitchen utensils, etc.

## Extras (on request):

**Skipper:** 150 EUR per day + food

**Hostess:** 120 EUR per day + food

**Cook:** 150 EUR per day + food

**Outboard engine:** 80 EUR per week

**Safety net:** 60 EUR per booking

**Gennaker:** 150 EUR per week (refundable deposit: 300 EUR)

**SUP - Stand up Paddle:** 100 EUR per week

**Kayak:** 100 EUR per week

**Snorkeling:** 10 EUR per week (all catamarans are equipped with 4 sets for free)

**Fee for pets:** 80 EUR per pet per booking

**Extra towels set:** 5 EUR per person per week

**Extra cleaning:** offer and price on request

**Earlier check-in / from 1 pm (on request):**

• sailboats 35'-45' = 120 EUR

• sailboats 50'+ and catamarans = 180 EUR

**Speedboat transfer (1-4 persons):** 170 EUR one-way

**Speedboat transfer (5-11 persons):** 200 EUR one-way

**Speedboat transfer (1-12 persons, hardtop):** 290 EUR one-way

**Permit for Italian waters**

**(only for Sun Odyssey 449 Port Royal):** 150 EUR per booking

**Check in:** Saturday, 17:00h

**Check out:** Saturday, 08:00h

(Obligatory return to the marina is on Friday until 18:00)

## Payment conditions:

50% upon booking

50% 4 weeks prior to the charter

## Standard Discounts\*\*:

- **5%** for 2 weeks charter
- **10%** 3 or more weeks charter
- **8%** repeated client
- **10%** early booking valid till 31 December 2019 – for newer catamarans (Galapagos and Samogon)
- **10%** early booking valid till 31 December 2019 – for new sailing yachts built in 2019 and 2020
- **15%** early booking valid till 31 December 2019 – for catamarans built in 2012 (Madagascar and Greenland)
- **20%** early booking valid till 31 December 2019 – for the rest of the fleet built in 2018 and before
- Agency Discount upon agreement

## Safety deposit and deposit waiver:

| Boat Model             | Original Safety Deposit (refundable)* | Deposit Waiver Fee (non-refundable)** | New Smaller Safety Deposit (refundable)** |
|------------------------|---------------------------------------|---------------------------------------|-------------------------------------------|
| Lagoon 450 F           | 3,500 €                               | 300 €                                 | 400 €                                     |
| Lagoon 450             | 3,500 €                               | 300 €                                 | 400 €                                     |
| Lagoon 42              | 3,000 €                               | 300 €                                 | 400 €                                     |
| Lagoon 400             | 2,700 €                               | 270 €                                 | 300 €                                     |
| Oceanis 50 Family      | 2,500 €                               | 250 €                                 | 300 €                                     |
| Beneteau Cyclades 50.5 | 2,500 €                               | 250 €                                 | 300 €                                     |
| Oceanis 46.1           | 2,500 €                               | 250 €                                 | 300 €                                     |
| Sun Odyssey 449        | 1,500 €                               | 170 €                                 | 200 €                                     |
| Beneteau Cyclades 43.4 | 1,500 €                               | 170 €                                 | 200 €                                     |
| Beneteau Oceanis 41.1  | 1,500 €                               | 170 €                                 | 200 €                                     |
| Beneteau Cyclades 39.3 | 1,500 €                               | 170 €                                 | 200 €                                     |
| Sun Odyssey 349        | 1,500 €                               | 170 €                                 | 200 €                                     |