



RELAX Yacht Ownership Program

**Own a yacht in Croatia, the world's
best sailing destination**

Join our RELAX Yacht Ownership Program - get a sailing boat or a catamaran for only a part of its price. Enjoy worry-free yacht ownership without operational expenses.

PURE SAILING. SAFE INVESTMENT.

 Sailing
Europe

→ Relax Yacht Ownership Programs



We offer two different **Relax Yacht Ownership Programs**, from which you can choose the one that best suits your needs. Depending on your preferences, you can choose between **Relax Leisure** and **Relax Guaranteed** programs as an investment opportunity. Furthermore, we offer you yachts from the renowned brands: there are **Beneteau** and **Jeanneau** sailing boats, and **Lagoon** and **Fountaine Pajot** catamarans. An excellent reputation, know-how and above the average booking results are great reasons to join our Relax Yacht Ownership Program.

Select the Relax Yacht Ownership Program that fits your needs the best:

→ **Relax Leisure**

If you are a sailor, this is an ideal program for you. You own a yacht for only a part of its price and enjoy it at zero yearly costs.

→ **Relax Guaranteed**

If you would like a no-risk, guaranteed income on your investment year by year, this program is the right choice for you.

Duration of the program depends on the program and the choice of the boat.



Relax Leisure

Own a Boat for Only a Part of Its Price



If you are a true sailing enthusiast and you wish to own boat for only a part of its price, this program is an ideal solution for you. At the beginning of the program you make a **down payment, which is 55% of the initial boat value for new boats and 60% for pre-owned boats.** After that no more financing is needed. With this program you have no costs and no incomes and you get to sail your boat up to 10 weeks a year: two weeks in the high season, two in the off-season and four weeks in last minute. You can exchange two weeks in the high season for four weeks in the off-season. There is also an opportunity to “exchange” up to two high-season Owner’s weeks to sail anywhere in the world on the yachts of the same category available through our agency’s portfolio.

Benefits of the Program

- **Zero costs:** you pay only the down payment value while we take care of the maintenance, berthing, insurance and leasing costs
- Worry-free: no time or effort spent on operations and maintenance
- One-time investment: only the down payment
- **High-quality maintenance** and operations done by professional and experienced staff ensure the top condition of the boat
- You get to sail your boat for **up to 10 weeks every year**

After the end of the Program you will get your boat: you can choose to use the boat privately, to sell the boat or to prolong the program with us and maximize the income from boat bookings.

Sample Calculation*

Yacht model	3-cabin Sailboat
New yacht price	180.000 €
Your investment (55% of the initial boat value)	99.000 €
Your yearly costs	0 €
Your yearly average value of Owner’s weeks (without value of last minute weeks)	10.600 €
6 years value of Owner’s weeks	63.600 €
Your estimated boat value at the end of the Program	108.000 €
Your total return after the end of the program.	171.600 €

*VAT and tax excluded

→ Relax Guaranteed

Investment with a Guaranteed Return



Photo: Nicolas Claris

A risk-free Yacht Ownership Program that guarantees you the same annual income for the duration of the contract. At the beginning of the program you pay 40% of the initial boat value. During the program you receive fixed yearly return in the amount of 8% of the investment. After the end of the program you pay 20% of the initial boat value and the boat becomes your ownership. You can take the boat or prolong the program if both sides agree.

After that, no extra costs or financing is required. We take care of all possible costs related to the boat, including the leasing instalments. This program is perfect for those who prefer risk-free investments with guaranteed paybacks.

Benefits of the Program

- Zero costs: you pay only the down payment value while we take care of the maintenance, berthing, insurance and leasing costs

- Worry-free: no time or effort spent on operations and maintenance
- An annual income as a **guaranteed percentage 8% of the down payment value**
- No income risk regardless of the weeks booked

After the end of the Program you buy out the yacht for 20% of its purchase value at the beginning of the program.

Owner's Weeks

If you would like to enjoy your boat you can use Owner's weeks. The fee for used Owner's weeks will be deducted from your annual income. An additional benefit is that you can select to use up to two high-season Owner's weeks to sail anywhere in the world on the yachts of the same category available through our agency's portfolio.

Sample Calculation*

Yacht model	3-cabin Sailboat
New Yachts price	160.000 €
Your investment at the beginning of the program (40% of the initial boat value)	64.000 €
Your investment at the end of the program (20% of the initial boat value)	32.000 €
Your yearly costs	0 €
Your yearly Guaranteed income	5.120 €
Your total Guaranteed income during 6 years	30.720 €
Estimated value of the boat at the end of the program	96.000 €
Your estimated total return after the end of the program	126.720 €

*VAT and tax excluded

Info & Contact



To learn more about the possibilities and details of our Relax Yacht Ownership Programs, feel free to contact our team at:

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