



# *RELAX* *Yacht* *Ownership* *Program*

**Own a yacht in Croatia, the world's  
best sailing destination**

Join our RELAX Yacht Ownership Program - get a sailing boat or a catamaran for only a part of its price. Enjoy worry-free yacht ownership without operational expenses.

**PURE SAILING. SAFE INVESTMENT.**

 **Sailing  
Europe**





# Relax Yacht Ownership Programs



We offer two different **Relax Yacht Ownership Programs**, from which you can choose the one that best suits your needs. Depending on your preferences, you can choose between **Relax Leisure** and **Relax Guaranteed** programs as an investment opportunity. Furthermore, we offer you yachts from the renowned brands: there are **Beneteau** and **Jeanneau** sailing boats, and **Lagoon** and **Fountaine Pajot** catamarans. An excellent reputation, know-how and above the average booking results are great reasons to join our Relax Yacht Ownership Program.

## Select the Relax Yacht Ownership Program that fits your needs the best:

### **Relax Guaranteed**

If you would like a no-risk, guaranteed income on your investment year by year, this program is the right choice for you.

Duration of the program depends on the program and the choice of the boat.

# ➔ Relax Guaranteed

## Investment with a Guaranteed Return



Photo: Nicolas Claris

A risk-free Yacht Ownership Program that guarantees you the same annual income for the duration of the contract. At the beginning of the program you pay 40% of the initial boat value. During the program you receive fixed yearly return in the amount of 8% of the investment. After the end of the program you pay 20% of the initial boat value and the boat becomes your ownership. You can take the boat or prolong the program if both sides agree.

After that, no extra costs or financing is required. We take care of all possible costs related to the boat, including the leasing instalments. This program is perfect for those who prefer risk-free investments with guaranteed paybacks.

### Benefits of the Program

- Zero costs: you pay only the down payment value while we take care of the maintenance, berthing, insurance and leasing costs

- Worry-free: no time or effort spent on operations and maintenance
- An annual income as a **guaranteed percentage 4% of the down payment value**
- No income risk regardless of the weeks booked

**After the end of the Program, you buy out the yacht for 20% of its purchase price at the beginning of the program or you ask your downpayment back.**

### Owner's Weeks

If you would like to enjoy your boat you can use Owner's weeks. The fee for used Owner's weeks will be deducted from your annual income. An additional benefit is that you can select to use up to two high-season Owner's weeks to sail anywhere in the world on the yachts of the same category available through our agency's portfolio.

### Sample Calculation\*

Yacht model	3-cabin Sailboat
New Yachts price	160.000 €
Your investment at the beginning of the program (40% of the initial boat value )	64.000 €
Your investment at the end of the program (20% of the initial boat value )	32.000 €
Your yearly costs	0 €
Your yearly Guaranteed income	5.120 €
Your total Guaranteed income during 6 years	30.720 €
Estimated value of the boat at the end of the program	96.000 €
<b>Your estimated total return after the end of the program</b>	<b>126.720 €</b>

\*VAT and tax excluded



# **Info & Contact**



To learn more about the possibilities and details of our Relax Yacht Ownership Programs, feel free to contact our team at:

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